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such people are rare, and even they can improve their L-factor. There are many people who don't believe in developing likeability, who don't want to change. They think that likeability is a sign of weakness. Besides the choice factor, here are four additional reasons why unlikeability is no longer an option. 1.

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The Likeability Factor How to Boost Your L-Factor and Achieve Your Life's Dreams By Tim Sanders
Published by Crown, 2005 ISBN 1400080495 Introduction Likeability may well be the deciding factor in every competition you'll ever enter - even competitions you don't realize you've entered. From winning

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Realness: the integrity that stands behind your likeability and guarantees its authenticity; When you improve these areas and boost your likeability factor, you bring out the best in others, handle life's challenges with grace, enjoy better health, and excel in your daily roles.

The Likeability Factor - Tim Sanders

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[PDF] The Likeability Factor: How to Boost Your L-Factor

n Understand the four building blocks to boosting your 'Likeability' Factor: friendliness, relevance, empathy and realness. n Identify best practices for increasing your 'Likeability' Factor to positively impact relationships and encounters in your professional and personal life. n Develop a plan of action to

boost your “Likeability” Factor.

EXECUTIVE DEVELOPMENT - University of Dayton

In the book, *The Likeability Factor: How to Boost Your L-Factor and Achieve Your Life’s Dreams*, Tim Sanders shows us how to improve our likeability by working on 12 key practices. The 4 Likeability Factors

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